

**GENERAL SERVICES ADMINISTRATION
Federal Acquisition Service
Authorized Federal Supply Schedule Pricelist (Catalog)**

**MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)
FSC GROUP 874**

**Special Item No. 874-1 Consulting Services
Special Item No. 874-2 Facilitation Services
Special Item No. 874-3 Survey Services
Special Item No. 874-4 Training Services
Special Item No. 874-7 Program and Project Management Services**

**Contract Number: GS-02F-0102X
Pricelist current through Modification # N/A to N/A**

Contract Period March 11, 2011 – March 10, 2016



www.psinc3.com

**Paramount Solutions
3215 South Cherokee Lane, Suite 1630
Woodstock, GA 30188
Tel: 770-645-1155
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DUNS Number: 167071005

CAGE CODE: 303M3

Contract Administration: Dennis W. Alexander, Dalexander@psinc3.com

BUSINESS SIZE

8 (a), Woman-Owned, Economically Disadvantage Small Business

On-line access to contract ordering information, terms, and conditions, up-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The Internet address for *GSA Advantage!* is: <http://www.fss.gsa.gov>.

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COMPANY OVERVIEW

Paramount Solutions, Inc. (PSI) is a Georgia-based SBA 8(a) certified, wholly women-owned, multi-disciplinary small business specializing in providing value solutions to customers in the various levels of government and private sector. Additional certifications include Georgia Department of Transportation, Fulton Co. Minority Female Business Enterprise, City of Atlanta and Georgia Minority Supplier Diversity Council (GMSDC). PSI was formed in August 2004 as an engineering consultancy. PSI has expanded to include an office in Rhode Island and employees performing work at various geographic locations in the State of Georgia. Our employees and consultants represent a rich and talented assortment of academic, technical and business experiences. This mixture has transformed PSI into a results-oriented organization that has the necessary capacity to efficiently deliver consulting services in the areas of general consulting; facilitation; survey; training; and program and project management. Ninety percent (90%) of our work is repeat business. We attribute this high percentage to our responsive management approach; broad technical expertise; and willingness to deliver consulting services that consistently exceeds the expectations of our clients.

Over the past three years, PSI team of employees and consultants have been successfully providing professional consultative services in the form of process improvement, facilitation, survey, training and project and program management. PSI clients are a diverse group with high expectations, which includes for-profit and non-profit organizations; and entities at the Federal, State, County and City levels of government. If necessary, PSI has access to myriad of consultants in many fields of endeavor to include process improvement, Six Sigma, training, facilitation and program and project management. PSI has developed the appropriate resources, infrastructure and systems to attract the most qualified employees and consultants to more than adequately meet the requirements of this contract.

While several of PSI employees hold Doctorate Degrees in engineering, mathematics, physics and international business, the core management teams are holders of Masters in Business Administration. PSI stands ready to offer real solutions to our clients that will help them meet the many and diverse challenges of trying **“to do more with less.”**

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number (s) with the appropriate cross-reference to page number: SINs 874-1, 874-2, 874-3, 874-4, 874-7 (Pages 12 to 16)

1b. Lowest priced model and lowest unit prices: Prices shown in pricelist are net.

1c. Labor Category Descriptions: See page 6 to 10.

2. Maximum order: \$1,000,000.00.

3. Minimum order: \$300.00.

4. Geographic coverage (delivery area): Domestic only.

5. Point(s) of production (city, county, and State or foreign country): Same as company address.

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None offered.

8. Prompt payment terms: Net 30 days.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: \$3,000.00.

10. Foreign items (list items by country of origin): None.

11a. Time of delivery (Contractor insert number of days): Specified on the Task Order.

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that has expedited delivery: Contact Contractor.

11c. Overnight and 2-day delivery: The Contractor will indicate whether overnight and 2-day deliveries are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. Contact Contractor.

11d. Urgent Requirements: The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery. Contact Contractor.

12. F.O.B. point(s): Destination.

13a. Ordering address: Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address: Same as company address.

15. Warranty provision: Contractor's standard commercial warranty.

17. Terms and conditions of Government purchase card acceptance any thresholds above the micro-purchase level): N/A.

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A.

19. Terms and conditions of installation (if applicable): N/A.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A.

20a. Terms and conditions for any other services (if applicable): N/A.

21. List of service and distribution points (if applicable): N/A.

22. List of participating dealers (if applicable): N/A.

23. Preventive maintenance (if applicable): N/A.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A.

25. Data Universal Number System (DUNS) number: 167071005

26. Notification regarding registration in Central Contractor Registration (CCR) Database: Registered – Cage Code 303M3

27. Uncompensated Overtime: PSI labor rates proposed are based on a 40-hour week. Overtime hours are **NOT** authorized unless approved in advance by duly authorized supervisor/manager.

LABOR CATEGORY DESCRIPTIONS		SIN
Technical Subject Matter Expert	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7	
<p>Education/Experience: Ph.D.* and ten years subject matter experience, or Master s Degree and twelve years applicable subject matter experience, or Bachelor s Degree with fourteen years subject matter experience.</p> <p>Description of Qualifications: Develops requirements for a project s inception to conclusion in a subject matter area, for simple to moderately complex programs. Provides analysis, evaluation and recommendations for improvements, optimization, development, and/or maintenance efforts for client-specific or mission-critical proficiencies. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution.</p>		
Subject Matter Expert – Sr.	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7	
<p>Education/Experience: Masters Degree and eight years subject matter experience, or Bachelors Degree and twelve years applicable subject matter experience.</p> <p>Description of Qualifications: Develops requirements for a projects inception to conclusion in a subject matter area, for simple to moderately complex programs. Provides analysis, evaluation and recommendations for improvements, optimization, development, and/or maintenance efforts for client-specific or mission-critical proficiencies. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution.</p>		
Subject Matter Expert - Jr	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7	
<p>Education/Experience: Bachelor s Degree with eight to ten years subject matter experience.</p> <p>Description of Qualifications: Develops requirements for a project s inception to conclusion in a subject matter area, for simple to moderately complex programs. Provides analysis, evaluation and recommendations for improvements, optimization, development, and/or maintenance efforts for client-specific or mission-critical proficiencies. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution.</p>		
Senior Manager	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7	
<p>Education/Experience: Ph.D.* and eight years applicable experience, Masters Degree and ten years applicable experience or Bachelor s Degree with twelve years applicable experience with eight years of specialized experience.</p> <p>Description of Qualifications: Responsible for overall management of programs from inception through completion to ensure proper and timely implementation of technical and/or business solutions, schedules, objectives, budgets and milestones. Applies domain expertise to business problems, develops and defines strategic visions, provides client representation and support. Provides guidance and expertise to program staff and monitors quality of work.</p>		
Program Manager	SIN's874-1, 874-2, 874-3, 874-4 & 874-7	
<p>Education/Experience: Masters Degree and eight to ten years applicable experience or Bachelor s Degree with fourteen years applicable experience with eight years of specialized experience.</p> <p>Description of Qualifications: Responsible for overall management of programs from inception through completion to ensure proper and timely implementation of technical and/or business solutions, schedules,</p>		

objectives, budgets and milestones. Applies domain expertise to business problems, develops and defines strategic visions, provides client representation and support. Provides guidance and expertise to program staff and monitors quality of work.

Project Manager II

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Masters Degree and six to eight years applicable experience, or Bachelor s Degree and five years applicable experience, which should include three years specialized experience.

Description of Qualifications: Responsible for managing and overseeing work performance on one or more projects. Holds primary responsibility for planning, managing, and overseeing work efforts of project team personnel, determining and monitoring project schedules and budgets, and/or ensuring compliance with all contract and project requirements and quality standards. Serves as primary interface with customer. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance to the project team in performance of the work, and provides quality review of all work products.

Project Manager I

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Bachelor s Degree and five years applicable experience, which should include three years specialized experience.

Description of Qualifications: Responsible for managing and overseeing work performance on one or more projects. Holds primary responsibility for planning, managing, and overseeing work efforts of project team personnel, determining and monitoring project schedules and budgets, and/or ensuring compliance with all contract and project requirements and quality standards. Serves as primary interface with customer. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance to the project team in performance of the work, and provides quality review of all work products.

Task Manager/Leader

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Bachelor s Degree and five years applicable experience, which should include three years specialized experience.

Description of Qualifications: Responsible for managing and overseeing work performance on one or more projects. Holds primary responsibility for planning, managing, and overseeing work efforts of project team personnel, determining and monitoring project schedules and budgets, and/or ensuring compliance with all contract and project requirements and quality standards. Serves as primary interface with customer. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance to the project team in performance of the work, and provides quality review of all work products.

Principal Consultant

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Ph.D.* and eight years applicable experience, or Master s Degree and ten years applicable experience, or Bachelor s Degree with twelve years applicable experience.

Description of Qualifications: Applies process improvement and reengineering methodologies and principles to conduct projects. Responsible for effective transitioning of existing project teams and leaders and the facilitation of project teams and leaders in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides supervision and direction to business process improvement personnel. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution.

Senior Consultant	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7
<p>Education/Experience: Master s Degree and eight years applicable experience, or Bachelor s Degree with twelve years applicable experience.</p> <p>Description of Qualifications: Applies process improvement and reengineering methodologies and principles to conduct projects. Responsible for effective transitioning of existing project teams and leaders and the facilitation of project teams and leaders in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides supervision and direction to business process improvement personnel. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution.</p>	
Consultant	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7
<p>Education/Experience: Masters Degree and five years applicable experience, or Bachelors Degree with seven to ten years applicable experience.</p> <p>Description of Qualifications: Applies process improvement and reengineering methodologies and principles to conduct projects. Responsible for effective transitioning of existing project teams and leaders and the facilitation of project teams and leaders in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides supervision and direction to business process improvement personnel. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution.</p>	
Training Instructor/Facilitator	SIN's 874-2 & 874-4
<p>Education/Experience: Ph.D in a related academic field plus at least 3 years teaching/facilitating experience or MA/MS plus at least 5 years teaching/facilitating experience or BA/BS plus at least 5 years teaching /facilitating experience and a certificate as a trained facilitator</p> <p>Description of Qualifications: An expert in an academic, technical or related field and in communicating content using adult learning theory. Knows how to engage participants by diversifying the teaching/facilitating approach while expertly achieving the course/session objectives. Understands and utilizes interactive approaches to increase participants' retention. Proven instructor with evaluation scores higher than 90%. Interfaces with agency personnel to analyze performance needs and recommend appropriate training/facilitation solutions. Has a demonstrated capability in analyzing, designing, developing, implementing, and evaluate training.</p>	
Technical Writer	SIN's 874-1, 874-2, 874-3, 874-4 & 874-7
<p>Education/Experience: Bachelor s Degree* preferred or an equivalent combination of education and experience that provides comparable knowledge is acceptable.</p> <p>Description of Qualifications: Provides direct support to consultants and other personnel engaged in consulting activities. Must have two years experience in composing and producing technical documentation with specialized experience. Specialized experience includes: demonstrated experience in editing documents, composing and finalizing technical specifications, or producing user s manuals. Must demonstrate the ability to</p>	

work independently or under minimal direction from others.

Graphics Specialist

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Associate Degree* and three years experience in graphics/artistic presentations and experience with desktop publishing systems.

Description of Qualifications: Provides direct support to consultants and other senior personnel conducting consulting activities including supporting the development of contract deliverables and reports by developing and updating graphics presentations to improve the quality and enhance the usability of these documents. Is responsible for integrating the graphics generated with automated tools and the deliverable documents.

Analyst

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Master s Degree* and ten years applicable experience or Bachelor s Degree (or Navy C school and Military Instructor Training) with twelve years applicable experience with eight years of specialized experience.

Description of Qualifications: Responsible for analyzing business or operating procedures to devise most efficient methods of accomplishing work. Plans study of work problems and procedures such as organizational change, communications, information flow, integrated production method, inventory control or cost analysis. Gathers and organizes information on problems and procedures. Analyzes data gathered, develops information and considers available solutions or alternate methods of proceeding. Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures or organizational changes. Conducts operational management effectiveness reviews, supervises and assigns work to staff.

Black Belt Senior/Sr. Process Engineer

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Ph.D.* and eight years applicable experience, or Masters Degree and ten years applicable experience, or Bachelor s Degree with twelve years applicable experience. Master Black Belt or Black Belt and twelve years experience.

Description of Qualifications: Applies process improvement and reengineering methodologies and principles to conduct projects. Responsible for effective transitioning of existing project teams and leaders and the facilitation of project teams and leaders in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides supervision and direction to business process improvement personnel. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution. Assist with regulatory, QS and ISO initiatives and support cost improvement projects. Responsibilities include new technology / process introduction, develop and optimize processes using design of experiments and statistical process control, quality through root cause analysis and team problem solving with employees, evaluate current and new requirements and implement and support continuous improvement / product lead time reduction projects, documentation of processes and procedures.

Black Belt Jr./Jr. Process Engineer

SIN's 874-1, 874-2, 874-3, 874-4 & 874-7

Education/Experience: Masters Degree and three to five years applicable experience, or Bachelor s Degree with seven years applicable experience. Master Black Belt or Black Belt and the requisite experience.

Description of Qualifications: Applies process improvement and reengineering methodologies and principles to conduct projects. Responsible for effective transitioning of existing project teams and leaders and the facilitation of project teams and leaders in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides supervision and direction to business process improvement personnel. Consults with client to define need or problem, conducts studies and surveys to obtain data and analyze data to advise on or recommend solution. Assist with regulatory, QS and ISO initiatives and support cost improvement projects. Responsibilities include new technology / process introduction, develop and optimize processes using design of experiments and statistical process control, quality through root cause analysis and team problem solving with employees, evaluate current and new requirements and implement and support continuous improvement / product lead time reduction projects, documentation of processes and procedures.

Training Specialist/Instructor III

SIN's 874-4

Education/Experience: Bachelor s Degree* or fifteen years of applicable training related experience. Navy C School and Military Instructor Training may be substituted for Bachelor s Degree and three years experience.

Description of Qualifications: Ten years of directly related experience including management or leadership roles in successful efforts developing training programs, course curriculum, or training methodologies. Demonstrated the ability to lead highly qualified staffs in complex training related projects.

Training Specialist/Instructor II

SIN's 874-4

Education/Experience: Bachelor s Degree* or eight years of applicable training related experience.

Description of Qualifications: Six years of directly related experience including leadership or participant roles in successful efforts developing training programs, course curriculum, or training methodologies. Have demonstrated the ability to contribute to the design of training curricula.

Training Specialist/Instructor I

SIN's 874-4 & 874-7

Education/Experience: Bachelor s Degree* or four years of applicable training related experience.

Description of Qualifications: Two years of directly related training experience including classroom instruction and roles in successful efforts to develop training courses.



PARAMOUNT SOLUTIONS, INC.
LABOR CATEGORY RATE PRICELIST
Consulting Services – 874-1

Labor Categories	Contractor Site	Government Site
1. Technical Subject Matter Expert	\$ 99.61	\$ 97.10
2. Subject Matter Expert- Sr	\$ 133.64	\$ 130.27
3. Subject Matter Expert- Jr	\$ 118.10	\$ 115.12
4. Senior Manager	\$ 109.23	\$ 106.47
5. Program Manager	\$ 106.00	\$ 103.33
6. Program Manager II	\$ 76.71	\$ 74.78
7. Program Manager I	\$ 64.63	\$ 63.00
8. Task Manager/Leader	\$ 54.75	\$ 53.37
9. Principal Consultant	\$ 133.64	\$ 130.27
10. Senior Consultant	\$ 118.10	\$ 115.12
11. Consultant	\$ 80.59	\$ 78.56
12. Technical Writer	\$ 53.29	\$ 51.94
13. Graphics Specialist	\$ 44.73	\$ 43.60
14. Analyst	\$ 50.75	\$ 49.47
15. Black Belt Senior/Sr. Process Engineer	\$ 133.64	\$ 130.27
16. Black Belt Junior/Jr. Process Engineer	\$ 118.10	\$ 115.12



PARAMOUNT SOLUTIONS, INC.
LABOR CATEGORY RATE PRICELIST
Facilitation Services – 874-2

Labor Categories	Contractor Site	Government Site
Technical Subject Matter Expert	\$ 99.61	\$ 97.10
Subject Matter Expert- Sr	\$ 133.64	\$ 130.27
Subject Matter Expert - Jr	\$ 118.10	\$ 115.12
Senior Manager	\$ 109.23	\$ 106.47
Program Manager	\$ 106.00	\$ 103.33
Project Manager II	\$ 76.71	\$ 74.78
Project Manager I	\$ 64.63	\$ 63.00
Task Manager/Leader	\$ 54.75	\$ 53.37
Principal Consultant	\$ 133.64	\$ 130.27
Senior Consultant	\$ 118.10	\$ 115.12
Consultant	\$ 80.59	\$ 78.56
Technical Writer	\$ 53.29	\$ 51.94
Graphics Specialist	\$ 44.73	\$ 43.60
Analyst	\$ 50.75	\$ 49.47
Black Belt Senior/Sr. Process Engineer	\$ 133.64	\$ 130.27
Black Belt Junior/Jr. Process Engineer	\$ 118.10	\$ 115.12



PARAMOUNT SOLUTIONS, INC.
LABOR CATEGORY RATE PRICELIST
Survey Services – 874-3

Labor Categories	Contractor Site	Government Site
Technical Subject Matter Expert	\$ 99.61	\$ 97.10
Subject Matter Expert- Sr	\$ 133.64	\$ 130.27
Subject Matter Expert - Jr	\$ 118.10	\$ 115.12
Senior Manager	\$ 109.23	\$ 106.47
Program Manager	\$ 106.00	\$ 103.33
Project Manager II	\$ 76.71	\$ 74.78
Project Manager I	\$ 64.63	\$ 63.00
Task Manager/Leader	\$ 54.75	\$ 53.37
Principal Consultant	\$ 133.64	\$ 130.27
Senior Consultant	\$ 118.10	\$ 115.12
Consultant	\$ 80.59	\$ 78.56
Technical Writer	\$ 53.29	\$ 51.94
Graphics Specialist	\$ 44.73	\$ 43.60
Analyst	\$ 50.75	\$ 49.47
Black Belt Senior/Sr. Process Engineer	\$ 133.64	\$ 130.27
Black Belt Junior/Jr. Process Engineer	\$ 118.10	\$ 115.12



PARAMOUNT SOLUTIONS, INC.
LABOR CATEGORY RATE PRICELIST
Training Services – 874-3

Labor Categories	Contractor Site	Government Site
Technical Subject Matter Expert	\$ 99.61	\$ 97.10
Subject Matter Expert- Sr	\$ 133.64	\$ 130.27
Subject Matter Expert - Jr	\$ 118.10	\$ 115.12
Senior Manager	\$ 109.23	\$ 106.47
Program Manager	\$ 106.00	\$ 103.33
Project Manager II	\$ 76.71	\$ 74.78
Project Manager I	\$ 64.63	\$ 63.00
Task Manager/Leader	\$ 54.75	\$ 53.37
Principal Consultant	\$ 133.64	\$ 130.27
Senior Consultant	\$ 118.10	\$ 115.12
Consultant	\$ 80.59	\$ 78.56
Technical Writer	\$ 53.29	\$ 51.94
Graphics Specialist	\$ 44.73	\$ 43.60
Analyst	\$ 50.75	\$ 49.47
Black Belt Senior/Sr. Process Engineer	\$ 133.64	\$ 130.27
Black Belt Junior/Jr. Process Engineer	\$ 118.10	\$ 115.12
Training Instructor/Facilitator	\$ 92.42	\$ 90.09
Training Specialist/Instructor III	\$ 50.78	\$ 49.50
Training Specialist/Instructor II	\$ 47.57	\$ 46.37
Training Specialist/Instructor I	\$ 38.90	\$ 37.92



PARAMOUNT SOLUTIONS, INC.
LABOR CATEGORY RATE PRICELIST
Program and Project Management Services – 874-7

Labor Categories	Contractor Site	Government Site
Technical Subject Matter Expert	\$ 99.61	\$ 97.10
Subject Matter Expert- Sr	\$ 133.64	\$ 130.27
Subject Matter Expert - Jr	\$ 118.10	\$ 115.12
Senior Manager	\$ 109.23	\$ 106.47
Program Manager	\$ 106.00	\$ 103.33
Project Manager II	\$ 76.71	\$ 74.78
Project Manager I	\$ 64.63	\$ 63.00
Task Manager/Leader	\$ 54.75	\$ 53.37
Principal Consultant	\$ 133.64	\$ 130.27
Senior Consultant	\$ 118.10	\$ 115.12
Consultant	\$ 80.59	\$ 78.56
Technical Writer	\$ 53.29	\$ 51.94
Graphics Specialist	\$ 44.73	\$ 43.60
Analyst	\$ 50.75	\$ 49.47
Black Belt Senior/Sr. Process Engineer	\$ 133.64	\$ 130.27
Black Belt Junior/Jr. Process Engineer	\$ 118.10	\$ 115.12
Training Instructor/Facilitator	\$ 92.42	\$ 90.09
Training Specialist/Instructor III	\$ 50.78	\$ 49.50
Training Specialist/Instructor II	\$ 47.57	\$ 46.37
Training Specialist/Instructor I	\$ 38.90	\$ 37.92